General Manager (S & M - CM) Sales & Marketing - Consumer Mobility 3rd Floor, New CTS Building 16, Greams Road, Chennai – 600 006





the 08.01.13.

Sub: Full usage value equal to MRP on Top-ups with MRP Rs.180 to 550-reg.

Ref: CO Circular No: 26-18/2010-T&C-CM No.90 /12-13 dt 12.12.12.

With reference to the CO orders under ref., approval of the competent authority is hereby conveyed for the full usage value equal to MRP on Top-ups/C-top-ups/Flexi top-up with MRP Rs.180 to 550/- only in C-TOP-UP and Rs.220 in Paper Vouchers for Tamilnadu LSA (incl. CHTD) in 2G & 3G prepaid Mobile services for 13 days from 14.01.2013 to 26.01.2013.

The details are given below:-

| The promotional offer is | Full usage Value equal to MRP on Top-up Voucher/C TOP-UP/Flexi TOP-UP with MRP of Rs. 180 to 550. |
|--------------------------|--|
| Period of Offer | 14.01.2013 to 26.01.2013 |
| Applicable for | TOP-UPs of MRP Rs.180 to 550 in C-TOP-UP/Flexi TOP-UP & Rs.220 in Paper voucher for Tamil Nadu Circle & Chennai Telecom. District. |

Note: Wherever, the usage value offered with top-up voucher is more than the MRP, the higher usage value already offered will prevail.

This is for kind information and necessary action please.

(S.BAMA)

AGM (Marketing-CM)

044-28290825, 9444979827

To

GM (NW-O CM), Trichy -1/ Coimbatore – For information & necessary action please.

GM(S&M-CM), Chennai Telephones, Chennai for information pl.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM In charge IN - Trichy & Bangalore - for necessary action please.

DGM(NW-O)/DE Commercial, Coimbatore/ - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 -For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS), Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM(S&M-CM), Chennai Telephones, Chennai – For information please.

DGM (ITPC) HYB – For information and ensure uploading the information on the BSNL PORTAL.